

January 10, 2020

Ms. Judy Miller Director of Risk Management & Environmental Safety Perris Union High School District 155 East 4th Street Perris, CA 92570

RE: SDL #20-01-003

PUHSD SD Pro Application

Dear Judy:

SD Labs thanks you and the District for the opportunity to offer this proposal to provide the application of SD 90+ (Formerly SD Pro) long lasting surface protectant to select areas of your facilities. Based on our past discussions, follow up data provided by your team and our past applications, we have developed the following proposed Statement of Work for your review. This proposal will provide for services at the following District locations:

> Heritage High School Paloma Valley High School Perris High School Perris Lake High School **CA Military Institute** Pinacate Middle School

Statement of Work

Application of SD 90+ to (6) Health Offices, Fitness Center Equipment Areas and Wrestling Mats at the above facilities consistent with the applications performed previously.

The following SH Rooms and associated kitchen/rest rooms will be treated. Restrooms and kitchen areas will be treated from floor to ceiling and classroom areas will include all desks, doors, walls, floors, HVAC diffusers and any equipment within the rooms.

| Heritage High School | L-123, L124, L-125, Associated Kitchen/restroom area |
|---------------------------|--|
| Paloma Valley High School | R-126, R-132, Associated Kitchen/restroom area |
| Pinacate Middle School | Room 401, Room 402, Associated Kitchen/restroom area |
| Perris High School | Room 112, Rooms 1107 & 1108 and associated Kitchen/restroom area |

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Ms. Judy Miller January 10, 2020 Page 2 of 2

Project Cost:

Application Services \$ 14,232.00 excludes sales tax

All surfaces are to be cleaned and disinfected by your staff or cleaning contractors prior to treatment. Surfaces must be free of visible dirt, dust and oils to achieve optimum performance of the SD 90+ product. The facilities staff will be responsible for protection/disablement of room and duct type smoke detectors and for shut down of any HVAC systems during the application. As requested, we will perform the application over two days (1.5 days) on April 6 and 7th, 2020. The above prices include all equipment, products, travel, and related project execution costs. We suggest that all loose papers and materials be removed or secured in the SH rooms.

In the event we need to make a return trip to spray the back sides of the wrestling mats, we will need to charge for additional mobilization costs in the amount of \$750.00. I will speak with our applicators about alternatives to this as well.

Payment Terms: 50% Upon Execution, 50% Net within 15 days of application If the District is tax exempt, please furnish us an appropriate certificate of exemption.

You may authorize us to proceed by signing in the space below and returning a copy of this document to us with your deposit. Upon authorization to proceed, we will schedule a time to speak with you and your team to review the process and schedule the application. This contract is subject to the attached Global Shield Solutions' Terms & Conditions.

We thank you for the opportunity to provide our services and hope that you find our proposal favorable. Please feel free to contact the undersigned with any questions or comments that you may have.

| Best regards, | Name: | |
|------------------------|------------|--|
| SD Labs, LLC | Title: | |
| Kristine M. Erhardt | Signature: | |
| Director of Operations | Date: | |

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SD Labs, LLC Terms and Conditions

- 1. The pricing quoted is valid for thirty (30) days from this proposal date and is based on the scope of work as stated above.
- 2. SD Labs' liability for any cause, whatsoever, shall not exceed in value the total of the charges paid by the Customer. In no event shall SD Labs be liable for the loss of profits, indirect, special, consequential, or other similar damages, including but not limited to loss of use of associated equipment, investment cost of substitute facilities, rental of equivalent equipment, or claims of the Customer for damage arising out of any breach of this Agreement or obligations under this Agreement.
- 3. Customer is responsible for pre-cleaning, disinfecting and removal of dust, surface contamination and oils prior to application by SD Labs unless otherwise noted in the proposal.
- 4. Customer is responsible for removal, storage and replacement of any and all personal items or equipment which are not to be treated or may be damaged by water mist.
- 5. SD Labs makes no implied public health warranties, expressed or implied, with respect to the products and services regarding this application or the products applied. The Process of applying SD-Pro, SD-ST or SD-Auto, SD Auto PLUS results in a Treated Article per FIFRA and US EPA regulations.
- 6. Executed, contract, deposit and payments should be sent to SD Labs, LLC 22 Westview Lane, Brookfield, CT 06804-3465
- 7. The proposed SD Pro Application will be effective for a period of 1 year from the date of treatment based on low levels of normal wear, tear and abrasion. Areas in question after application shall be inspected by the applicator and if determined to be ineffective will be retreated at no charge. Areas which incur high levels of abrasion or wear and tear may be subject to a re-treatment charge.
- 8. This Agreement shall be governed, interpreted and enforced under and by the laws of the State of Connecticut without regard for the principles of the choice of law or conflict.
- 9. In the event our crews need to wait for access to or cleaning of areas to be treated, standby time will be charged at a rate of \$120.00 per person assigned to the project after 30 minutes. Charges shall be accrued in 15-minute blocks of time.
- 10. Payment terms are 50% upon order and 50% net 15 days after completion of work.