



PERRIS UNION HIGH SCHOOL DISTRICT

Pinacate Middle School

(6th - 8th Grade)

Partnership Proposal 6-8 History-Social Studies with Class sets of SE's Consumable text delivery beginning 2020/21

October 12, 2020



Proprietary and Confidential

IN PARTNERSHIP WITH

PERRIS UNION HIGH SCHOOL DISTRICT

Discovery Education presents this proposal to partner with PERRIS UNION HIGH SCHOOL DISTRICT to enrich teaching and learning practices in every classroom. We share your commitment in promoting a culture of innovation, collaboration, and academic excellence. We look forward to working with you to build an effective partnership that increases academic achievement and supports the success of every learner.

Partnership Goals

Though implementation of this partnership plan, Discovery Education will support the district's articulated goals of:

- Enhanced Learning Through Innovation
- Excellence in Academics
- Equality Through Equity

About Discovery Education

Discovery Education is the global leader in standards-based digital content for K-12, transforming teaching and learning with award-winning digital textbooks, multimedia content, professional development, and the largest professional learning community of its kind.

Digital Solutions



Discovery Education Social Studies Techbook is a standards-aligned, core digital resource that brings historical events and social studies concepts to life. Through an inquiry-based learning process, Techbook strengthens literacy, critical thinking, and citizenship skills. Teachers have access to exclusive videos, multimedia activities, digital text, more than 3,000 primary sources, model lessons, and assessments. With Social Studies Techbook, students learn the content and skills needed to question the past, understand the present, and shape the future.



The Discovery Education Experience, formerly known as Discovery Education Streaming, combines dynamic curated curriculum resources with grab-and-go instructional strategies, personalized for your needs as an educator. This ever-growing collection of real world content brings excitement and relevancy to the topics you teach, so all students have opportunities to unlock their true potential.

PROFESSIONAL LEARNING

The following professional learning sessions are <u>included</u> as offerings with your Discovery Education Social Studies TechbookTM purchase. Each 6-hour Leveled Pathway Session may include up to 25 Social Studies educators. A Discovery Education Partner Success manager will work with the district contact to determine how to schedule and structure these sessions effectively to meet the needs of the teachers.

100 Level: Getting Started with California Social Studies Techbook™

Welcome to the Social Studies Techbook[™], a standards-aligned, curricular resource that addresses the shifts found in the California Framework for History-Social Sciences to enhance literacy and critical thinking skills in the social studies classroom. In this session, participants will explore multimodal resources found in the Techbook[™], including engaging videos, digitally enhanced text, interactive investigations, and challenging primary source documents. Participants will experience immersive, collaborative, and inquiry-based experiences that will increase their familiarity with the Techbook[™] and will leave with a lesson plan they can take back to their classrooms.

Guiding Questions:

- How can the Social Studies Techbook enhance teaching and learning?
- How can the 5-E Model assist teachers in the planning of effective lessons?
- How does Social Studies Techbook support the California Framework for Social Studies?

Learning Targets:

- I CAN navigate the Social Studies Techbook to locate and utilize a variety of multimodal Social Studies resources.
- I CAN plan student-centered learning experiences using the 5-E Model.
- I CAN identify how Social Studies Techbook addresses the shifts for the California Framework.

200 Level: Fostering a Student-Centered Learning Environment with California Social Studies Techbook™

Place students at the center of teaching and learning with California Social Studies TechbookTM! In this session, participants will dive deeper into the multimodal resources of TechbookTM and discover ways to integrate the quality content of the TechbookTM with learning activities and strategies from Discovery Education that can be enhanced through the use of digital tools. While engaged in immersive experiences, teachers will begin to envision how station-based instruction can empower students to become active participants in their own learning, synthesize information, and collaborate with peers.

Guiding Questions:

- How does Social Studies Techbook[™] foster student-centered learning?
- Why is it important to design lessons that address content, pedagogy, and technology?
- How can the Social Studies Techbook™ support station-based instruction?

Learning Targets:

- I CAN describe a student-centered social studies classroom.
- I CAN identify multimodal resources in the Social Studies Techbook™ that, when combined with effective instructional strategies and digital tools, promote active learning.
- I CAN design student-centered learning experiences grounded in both Social Studies Techbook[™] and the TPACK framework.

300 Level: Maximizing Student Engagement with California Social Studies Techbook™ Create engaging, student-centered lessons that support all learners with Social Studies Techbook™! In this session, teachers will focus fully on the tools and resources of Social Studies Techbook™ in order to discover the ways that it addresses content, inquiry, literacy, and citizenship. While engaged in learning activities and strategies from Discovery Education, teachers will learn how to differentiate, scaffold, and monitor student learning with Social Studies Techbook™.

Guiding Questions:

- How can Social Studies Techbook[™] support students in becoming engaged citizens?
- How can Social Studies Techbook[™] be used to engage students with varied learning needs?
- How can Social Studies Techbook[™] be leveraged to monitor student learning and mastery of concepts?

Learning Targets:

- I CAN gather and use resources from Social Studies Techbook[™] to address content, inquiry, literacy, and citizenship.
- I CAN utilize various features of Social Studies Techbook[™] to differentiate and scaffold student learning.
- I CAN extend my use of Social Studies Techbook™ to monitor student learning.

ADDITIONAL PROFESSIONAL LEARNING

Job-Embedded Instructional Support

Discovery Education Social Studies TechbookTM professional learning also includes support for teachers during instructional planning or non-evaluative in-class support. In a 6-hour instructional support session, a Discovery Education Professional Learning Facilitator will work side-by-side with up to 4 teachers to implement the Social Studies TechbookTM effectively, use the Social StudiesTechbookTM to meet the needs of all students in the class, and resolve challenges with the implementation of the Social Studies TechbookTM.

PARTNERSHIP INVESTMENT

Site: Pinacate Middle School

Term: 8.5 Years Implementation for 6-8 History-Social Studies with Class Sets

Consumable Text delivery beginning 2020/21

Price: \$231,760

Product & Service Description	Cost per Unit	Quantity	8 Year Investment
CA Social Studies Techbook: Grade 6 - 8	\$145.25	1,120	\$162,680
Includes:			
Teacher / Student H-SS Techbook Digital Licenses (8 years) Teacher / Student Wealthaut (Consumable /8 years (grounded approach))			
Interactive Student Worktext (Consumable/8 years/provided annually) Consumation of the student worktext (Consumable/8 years/provided annually) Consumation of the student worktext (Consumable/8 years/provided annually)	ć20	1 120	¢22.400
Core Text Companion - Non-consumable Student Edition.	\$20	1,120	\$22,400
Class Sets Core Text Companion - Non-consumable Student	\$20	360	\$7,200
Edition. Allows students to keep their copy for at home use.			
o 7th – 5 sets x 36			
○ 8th − 5 sets x 36			
Professional Learning Sessions	Included	2 1/2	\$0
• 2 Days		Days	
O Up to 6 hours per day		•	
O Up to 30 teachers per session			
1 three hour Webinar			
Up to 30 teachers per session	40.000		400.000
Professional Learning Sessions & Coaching	\$3,000	10 Days	\$30,000
Up to 6 hours per day			
Up to 30 teachers per session			
Bar Coding	\$1.00	1,480	\$1,480
Taxes			\$8,000

^{*}Shipping & Handling included

Additional Considerations

1. This proposal is for discussion purposes only. The terms and conditions set forth in this proposal shall not be binding on either party and shall have no legal force or effect until such time as the parties enter into and execute a definitive Subscriber Agreement upon mutually agreed terms. The terms herein are confidential and may not be disclosed without written consent of Discovery Education.

2. Any rates, fees, or prices offered or proposed in connection with a multiple-year agreement are subject to change unless and until a multiple-year agreement between PERRIS UNION HIGH SCHOOL DISRICT and Discovery Education is executed.

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