



PROPOSAL # GB22-739A  
Perris Union High SD  
Heritage High School  
TCU – PEPPM

CA State License No 665844  
DIR No 100002048

PEPPM Contract 528899-128

Dated: 06/06/2022

**Proposal Submitted To:**

Perris Union High School District  
Tom Hong  
Network Engineer  
O: 951-943-6369 x80253  
tom.hong@puhsd.org

**Submitted by:**

Georgia Bevente  
Sr. Client Solutions Manager  
Cell: 951-505-7322  
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**Project Location: Heritage High School**

**SUMMARY**

Thompson Engineering Company (TEC) will replace the existing Rauland TCIV and Atlas IED Singlewire with a Rauland Telecenter U Bell/PA/Life Safety System (TCU) Zone Page Solution utilizing the existing cabling and speakers. The TCU will take control the existing thirty-three IP speakers to create one cohesive bell and intercom system with a SIP-to-Stream license.

Preprogrammed emergency and everyday communication can be initiated throughout the entire campus through the web user interface and through an integration of the Cisco phone system.

**SCOPE OF WORK**

To achieve the describe scope, a TCU Controller will be added to the existing rack in the administration building MDF. The rack will remain in the current location. The campus has six IDF cabinets, one per building, plus a data closet in the STEM building. Each IDF will receive 2 Zone Page Modules (ZPM). The interior speakers of each IDF will be connected to one ZPM and the exterior speakers will be connected to the other ZPM. Additional amplifiers will be added to augment the existing amplifiers that are fairly new. Each IDF will house amplifiers to drive the ZPMs. An uninterruptible power supply (UPS) will be added to each of the 6 IDF locations. The campus currently had thirty-three 8 ohm speakers that are a combination of speaker/message boards, interior flush mounted hallway speakers and exterior speakers. A SIP-to-Stream licenses will be add, along with programming, to take over the speakers. The data racks and TCU racks will be connected via a patch cable. An Auxiliary Module will be provided for future programming of a door lock as well as monitoring company integration.



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There are no reoccurring licensing fees with any Rauland system. Software upgrades will be offered free 1-2 times per year.

**Customer Responsibilities:**

- ❖ Ports and programming at the data racks for the TCU connection
- ❖ IP Addresses
- ❖ Two ports in the front office for the Administrative Console and Music Module
- ❖ VLAN
- ❖ SIP Line to Cisco on premise system

The equipment and materials included within the scope of this proposal and any contract resulting from the acceptance of this proposal, are limited to the following items:

**HARDWARE AND LABOR:**

QTY.	MANUFACTURER	MODEL NO.	DESCRIPTION
6	APC	SMT1500RM2U	SmartConnect Port, 1440VA, 120V, LCD, Rackmount, 2U, Six NEMA 5-15R Outlets
1	Rauland	TCC2000	Telecenter Campus Controller
16	Rauland	TCC2022	Telecenter Campus Zone Module
1	Rauland	TCC2033	Telecenter Campus Auxio Module
6	Rauland	TCC2099	Universal Mounting Kit
1	Rauland	TCU3000SW	TCU License - Controller
1	Rauland	TCU3100SW	TCU License - Stream To Sip
8	QSC	ISA500Ti	Audio Amplifier 300W at 25V

<b>PRICE:</b>	<b>\$ 85,047.60</b>
<b>SALES TAX:</b>	<b>\$ 3,642.84</b>
<b>TOTAL PRICE:</b>	<b>\$ 88,690.44</b>

**Payment and Performance bonds are not included in the above cost. If you would like to add bonds there is an additional cost of \$1,241.67 for a total of \$89,932.11.**



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**ADDITIONAL NOTES:**

1. This proposal, its contents, and pricing, shall not be disclosed except to the awarding entity/agency and its design team or other necessary evaluators (DSA, etc.).
2. Installed as specified to AC power cable and outlets, 3/4" plywood backboards, terminal cabinets, standard electrical back boxes, conduit systems, and sleeves provided and installed by others as specified by P A Thompson Engineering Company, Inc.
3. This price does not include cable support hooks (J-Hooks) unless specifically stated below.
4. Price excludes any required Fire-stopping applications, materials, devices, caulking, or sleeves.
5. Price excludes any demolition, patching, or repair unless otherwise noted.
6. Rauland manufactured products carry a five-year limited warranty from the manufacturer. A copy of this manufacturer's written warranty will be provided upon request.
7. If any cabling is to be run open in the attic space, this proposal assumes that we will have unrestricted access to the attic space. If the ceiling tile and/or ceiling tile grid are installed before the associated conduit systems and sleeves are completed and before we are directed to proceed with the installation of the cabling, there will be an additional charge to cover our increased labor costs.
8. Thompson Engineering assumes no responsibility for any existing devices or cable that are to be reused. In the event of any pre-existing damage or lack of function, Thompson Engineering will report any issues found to the customer. The customer is responsible for any repairs or replacement that may be required.
9. Should existing conditions or accessibility deviate from what is expected, additional charges may apply as a change order or new contract.
10. Thompson Engineering will require the work area be available per workday scheduled. Additional charges may apply, and additional scheduling may be required for any workday the area is not available.
11. Price excludes any, and all permit fees.
12. Quoted price includes Sales Tax if applicable.
13. Thompson Engineering is not responsible for any undisclosed and/or non-compliant code issues that may be discovered during the installation of this proposal.
14. Quoted price does not include Performance and Payment Bond: add 1.4% to the quoted price if Performance and Payment Bond is required.
15. Thompson Engineering maintains general liability insurance with a \$2M general aggregate limit. If additional coverage is required for this project, there will be an additional cost.
16. If Thompson Engineering is required to provide Professional Liability insurance for this project, there will be an additional cost.
17. This proposal does not anticipate that an Owner Controlled Insurance Program will be in effect for this project. If an OCIP is in place or is put in place for the job, there will be an additional cost to cover the administrative costs which Thompson Engineering will incur for the OCIP enrollment, reporting, and record keeping.
18. The price quoted in this Bid/Proposal anticipates that acceptance by the customer will create a new contract between the customer and Thompson Engineering. Should the customer wish to have this work performed as a change order to an existing contract with Thompson Engineering, there will be an additional charge to cover the increased administrative costs which will be incurred by Thompson Engineering; in that event the customer should contact Thompson Engineering for a revised cost proposal.
19. If software is provided with this proposal it will reside on district supplied servers, virtual or physical.
20. This price does not include fire alarm integration.
21. Work is to be performed during Day shift hours.
22. Due to global supply chain issues, materials may be delayed beyond our control. Materials may be back ordered and installed at a later date. Please issue purchase orders/contracts at your earliest convenience so we may order your parts with plenty of lead time.



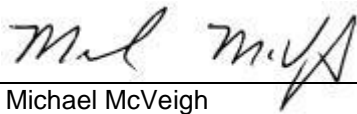
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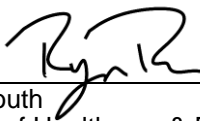
**CONTRACTORS ARE REQUIRED BY LAW TO BE LICENSED AND REGULATED BY THE CONTRACTORS STATE LICENSE BOARD WHICH HAS JURISDICTION TO INVESTIGATE COMPLAINTS AGAINST CONTRACTORS IF A COMPLAINT REGARDING A PATENT ACT OR OMISSION IS FILED WITHIN FOUR YEARS OF THE DATE OF THE ALLEGED VIOLATION. A COMPLAINT REGARDING A LATENT ACT OF OMISSION PERTAINING TO STRUCTURAL DEFECTS MUST BE FILED WITHIN 10 YEARS OF THE ALLEGED VIOLATION. ANY QUESTIONS CONCERNING THE CONTRACTOR MAY BE REFERRED TO THE REGISTRAR, CONTRACTORS STATE LICENSE BOARD P.O. BOX 26000 SACRAMENTO, CALIFORNIA 95826**

**P A Thompson Engineering Company, Inc., Hereby Proposes** to furnish the above specified equipment and materials with listed terms and conditions. This proposal shall be deemed withdrawn thirty (30) days after the date first specified on page 1, unless a duly authorized signed acceptance is delivered and actually received by P A Thompson Engineering Company, Inc., prior to the expiration of said thirty (30) day period

P A THOMPSON ENGINEERING COMPANY, INC.

By:   
Georgia Bevente  
Sr. Client Solutions Manager

By:   
Michael McVeigh  
Project Manager

By:   
Ryan Routh  
Director of Healthcare & Education

**ACCEPTANCE OF PROPOSAL**

PLEASE RETURN A CONTRACT, PURCHASE ORDER OR THE SIGNED PROPOSAL TO [Contracts@thompson.com](mailto:Contracts@thompson.com) OR MAIL TO THOMPSON ENGINEERING. PLEASE REFERENCE THE PROPOSAL NUMBER AND COPY YOUR ACCOUNT MANAGER.

The above price and scope of work are hereby accepted. In accepting this proposal, the undersigned acknowledges and agrees that the terms and conditions set forth in this proposal are part of the terms hereof and the contract resulting from acceptance of this proposal.

Date of Acceptance: \_\_\_\_\_

\_\_\_\_\_  
Signature of Authorized Representative



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**Additional Terms and Conditions**

1. **PAYMENT OBLIGATIONS** - Payment shall be made to P A Thompson Engineering Company, Inc. ("PATECO"), on a monthly basis. Each monthly payment shall be equal to 90% of the value of the work in place on the last day of the calendar month covered by the billing from PATECO. Monthly progress payments shall be made to PATECO within 30 days after the date of its billing for the progress payment in question. Final payment, including all withheld retention, shall be paid to PATECO on the earlier of (a) the date a corresponding final payment is paid by the owner or general contractor to the party accepting this proposal, or (b) the date of commissioning or activation of any equipment supplied or installed by PATECO sufficient to obtain a certificate of occupancy for the building or buildings in question.
2. **REMEDIES FOR BREACH** - In the event of breach of this agreement, the non-defaulting party shall be entitled to the following remedies, which are in addition to any other remedy to which it may be entitled, in law or in equity that is not inconsistent with the remedies set forth herein:
  - a. **Breach of Payment Obligation** - In the event PATECO is not paid in accordance with the provisions of this agreement, PATECO shall have the right to cease work on the project in question and to withhold delivery of all materials until such time as the payments due under the terms of this agreement are made current. In the event final payment is due on the date of commissioning or activation of any equipment supplied or installed by PATECO, PATECO shall be entitled to demand reasonable assurances from the party accepting this proposal that payment shall be made on the date of such commissioning or activation. Any past due balance owed to PATECO shall accrue interest at the rate of 10% per annum, until paid.
  - b. **Breach of Performance Obligation** - In the event the party accepting this proposal believes PATECO has breached its obligations under the terms of this agreement, it shall give written notice to PATECO of the alleged breach by PATECO and demand PATECO cure the same within ten (10) days after its receipt of such notice. Said notice shall be sent via facsimile transmission or via U.S. certified mail, return receipt requested, to the address or phone number set forth for PATECO in this agreement. In the event the party accepting this agreement does not give notice of an alleged breach within fifteen (15) days of the date said party knew or should have known of the facts and circumstances giving rise to such claim of breach by PATECO, any claim against PATECO resulting from such facts or circumstances shall be deemed waived.
  - c. **Cancellation Fee** - In the event construction of the project identified on the first page of this agreement is canceled, the party accepting this proposal shall be liable for all costs incurred by PATECO in reliance upon acceptance of this proposal, including but not limited to all restocking fees assessed to PATECO by third parties, plus PATECO's anticipated profits pro-rated to the proportion of work completed under this agreement as of the date of cancellation.
  - d. **Attorneys' Fees** - In the event of any litigation or arbitration between the parties to this agreement, the successful or prevailing party shall be entitled to an award of reasonable attorneys' fees in addition to any other relief to which that party may be entitled.
3. **WARRANTIES AND LIMITATIONS** - PATECO warrants that the materials and equipment supplied by it are new, unless otherwise stated herein, and are installed in a good and workmanlike manner. Except as is otherwise expressly stated herein, PATECO does not make any warranty, express or implied, concerning the work, labor, equipment or materials provided by it under the terms of this agreement, and expressly disclaims any warranty of merchantability or fitness for any particular use. Furthermore, once PATECO has provided all or any portion of the work, labor and/or materials required under this proposal/agreement, the risk of loss, damage and/or theft of such work, labor and/or materials transfers to the party accepting this proposal/agreement as of the date such work, labor and/or materials is put in place or otherwise stored on the project site. Any action for breach of warranty must be filed in a court of competent jurisdiction within one (1) year of the date of completion of PATECO's work under this agreement.
4. **SCHEDULING** - The work required of PATECO under this agreement shall be performed in accordance with the terms of a written schedule mutually acceptable to the parties hereto, which acceptance shall be manifest by countersigning copies of said written schedule. In the absence of a mutually agreed upon written schedule, PATECO shall perform its obligations within a reasonable time using a standard size crew working regular work hours. Once it commences work, PATECO shall be provided access to the project such as will permit it to complete its work, without interruption, delay or re-mobilization. Under no circumstances shall PATECO be responsible for delay damages or other losses or consequential damages resulting from delay on its part.
5. **INDEMNIFICATION** - The party accepting this proposal shall indemnify, defend, and hold PATECO, and its officers, directors and employees, harmless from and against any and all claims, demands, liabilities and losses, of every nature whatsoever, arising out of or relating to the project identified in this agreement and/or the work of PATECO thereon, except insofar as such claim, demand, liability or loss is attributable to the sole negligence of, or breach of this agreement by, PATECO.
6. **INTEGRATED AGREEMENT** - This proposal, if accepted, shall be the final written expression of the agreement between the parties concerning all work, labor, equipment and/or materials to be supplied by PATECO to the project in question. This agreement can only be modified by a subsequent written agreement signed by both parties. PATECO shall be under no obligation to provide any work, labor, equipment or materials beyond that described herein, unless the same is pursuant to a written agreement between the parties concerning such work.