



LEARNING

TEACHERS • TRAINING • TOOLS • TIME

May 17, 2021

To: Dr. I. Nicholas Milosavljevich
California Military Institute
755 North A St.
Perris, CA 92570

From: Vicki Alterwitz
T4 Learning, Inc.
38127 Maracaibo Circle E
Palm Springs, CA 92264

Description: T4 Learning is a professional development company founded by Vicki Alterwitz, recognized for her expertise and leadership in curriculum, instruction, teaching and learning. The professional development and coaching provided by T4 Learning is designed to transform teaching and learning by strengthening first and best instruction and providing multiple and continuous opportunities for student focused collaboration and inquiry.

T4 Learning's four components (Teachers, Training, Tools and Time) must work together in order to promote educational excellence. These four components align to create a high level of consistency for each and every student, all day, every day, in every classroom to create and foster the common goal to support and accelerate student success. Efficacious instruction in the 21st Century requires a focus on the Common Core State Standards and implementing high engagement teaching strategies to promote thinking, communicating and problem-solving. Not only do students need to master the standards necessary to demonstrate academic success, but equally as important, to learn to think critically, solve complex problems and communicate both orally and in writing. How districts do the work is as important as what districts do to prepare students for college and career readiness and actualizing their potential.

Services: Common Core State Standards Professional Development for Teachers and Instructional Coaching for Classroom Teachers

- Instructional strategies for increased student engagement and mastery
- Common Core State Standards and daily lesson objectives
- Strategies for checking for understanding, efficacious instruction and mastery of CCSS and ELD standards
- Identification and communication of effective and best classroom practices
- Lesson design and delivery of rigorous instruction
- Brisk, effective pacing of delivery to maximize use of instructional time
- High engagement strategies to deliberately plan into CCSS lesson designs
- Hands-on procedures to promote immediate use of highly effective strategies in lessons an classrooms the very next day
- Classroom coaching of instructional strategies for CCSS delivery and implementation

Cost: Pricing for services at the **California Military Institute** is **\$3000 per day**. All travel and expenses are included in pricing.

Dates for ELA support: September 13-14, 17, 2021; October 4, 12, 14-15, 2021; November 1, 15-16, 18, 2021; January 18, 20-21, 2022; February 14-15, 17, 2022; March 14-15, 17, 2022
Dates for Math support: October 4-5, 7, 2021; December 6-7, 9, 2021

The customer may request to reschedule training dates if approved by T4 Learning.

Total cost of service: Twenty-six(26) days at \$3000/day totaling \$78,000

(Invoicing will be submitted upon completion of work each month. Payment within 30 days of receipt of invoice.)

Vicki N. Alterwitz, T4 Learning, Inc.

Dawn Bray, Director of Purchasing

Date

Date